

**OPPORTUNITY REGISTRATION FORM**

This opportunity registration form (“Opportunity Registration”) is submitted by the Usher Strategic Reseller identified below pursuant to the Registration Form and Terms and Conditions of the Usher Strategic Reseller Program for the purpose of registering the sales opportunity described in the table below. Capitalized terms used but not defined herein and the terms “you,” “we,” and “us” have the meanings set forth in the Registration Form submitted by you and accepted by Usher Incorporated or one of its Affiliates (the “Registration Form”) or the Terms and Conditions.

<b>Prospective Sales Opportunity Information</b>	
Customer Name and Contact Information:	Name: _____ Address: _____ Contact: _____ Email: _____ Phone: _____
Opportunity/Project Name:	
Product:	<input type="checkbox"/> Usher Identity Platform <input type="checkbox"/> Usher Logical Access <input type="checkbox"/> Usher Physical Access <input type="checkbox"/> Biometrics <input type="checkbox"/> Bundled Offering
Services:	<input type="checkbox"/> Education Services <input type="checkbox"/> Consulting Services <input type="checkbox"/> Technical Support Services <input type="checkbox"/> Other [ _____ ] <input type="checkbox"/> Not applicable
Expected One-Time and Annual Subscription Fees Due to MicroStrategy (or an Affiliate) in Connection With Sales Opportunity:	One Time Fees: \$[ _____ ]
	Annual Subscription Fees: \$[ _____ ]
Estimated Closing Date of Sales Opportunity:	
Name of Sub-Distributor (if any):	
Key Marketing Activities to Date:	<i>[Please list key meeting dates, what occurred during each meeting and names of key players in such meetings]</i>
Sales and Marketing Assistance to be Provided by Usher Strategic Reseller in Connection with Sales Opportunity:	<i>[Please list future sales and marketing activities you will perform in connection with the sales opportunity described in this Opportunity Registration]</i>

In connection with this Opportunity Registration, you agree to and acknowledge the following:

- We reserve the right to reject this Opportunity Registration for any reason whatsoever (for example, if we have been engaged in any Consulting Services or sales activity with the customer set forth in this Opportunity Registration during the 12 months preceding the date we receive this Opportunity Registration).



- This Opportunity Registration expires and will no longer be an “Approved Opportunity” if we do not fulfill an Order for such Approved Opportunity from the Usher Strategic Reseller during the Registration Term. “Registration Term” means the period beginning on the date we approve this Opportunity Registration and ending on the earlier of (i) the date on which we fulfill an Order in connection with this Opportunity Registration and (ii) the date that is six (6) months following the date that we approve this Opportunity Registration.

If we approve this Opportunity Registration, we will send you an email to the address you provided in your Registration Form to notify you of our acceptance.

Opportunity Registration Form Submitted by:

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Usher Strategic Reseller Name

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Signature

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Name

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Title

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Date